



DREW
& Associates
INTERNATIONAL

GET RESULTS WITH YOUR
OWN **CUSTOMIZED SALES**
TRAINING PROGRAM!

**There are lots of
TRAINING PROGRAMS,**

*but only one that is highly
interactive, customized and written
specifically for your company!*

*You'll see instant results,
GUARANTEED!*

About Nancy Drew

Nancy Drew, international sales expert, author and speaker, is the go-to expert for empowering sales teams with proven, real-world sales techniques that produce staggering success. Her ability as a motivational sales speaker is unsurpassed, with graduates of her custom training programs and seminars regularly reporting revenue increases of up to 700%.

The popular training style of Nancy and her team is energetic, fun, and highly interactive from the start. Before conducting any training session, Nancy and her team work with you through a pre-planning process that enables her to customize her training content to directly relate to your processes and customer interactions.

Ignite Sales Program

The sales training program you receive is customized to your specific needs. Your team learns fastest when content is specific to their strengths and challenges, and when role playing and group exercises are centered on your company's actual clients and prospects, not fiction. Training is a work session where your team learns new strategies proven to have instant success, and learns to strategize and apply the new concepts to close business they are working with now. There is no leaving work to take a training program. This is an actual work session while learning techniques for greater results and impact.

Our selling time management component teaches sales people to maximize their time, close more sales, and how to shorten the sales cycle. As you can see from our testimonials knowing what to do and how to manage your time results in massive increases. A team producing outstanding results is a team who is motivated and having fun, which ultimately results in significant customer satisfaction – our tracking has proven both sales increases and increased customer satisfaction ratings after training is completed.

www.drewandassociates.com



Graduates

of our **SALES TRAINING** report...

I now have focus and passion about selling - the increase in my average sale went from \$115 up to \$445!! I'm closing tons of sales! The increase in **MY MONTHLY SALES IS 7.5 TIMES HIGHER** than I've ever done before, and I've set a new record for the highest sales results!

- Dana Langdon -

This was the best thing that could have happened to my sales career. The new structured system **DOUBLED MY AVERAGE SALE AND INCREASED MY OVERALL SALES BY OVER 40% IN 3 WEEKS!**

- Gordon Woodman -

I was working as hard as I could and getting exhausted with no time for myself. I applied strategies I learned from Drew & Associates and now have time for myself, and **INCREASED MY PRODUCT SALES BY 54% AND MY SERVICE SALES BY 200%**. In a recession these are amazing results. The job aids allow me to work less and make more money!

- Shannon Goritz -

I found out how to streamline line my sales cycle. It got great results and saved a lot of time! The best tool of all was helping me understand how to **FILL MY SALES PIPELINE WITH QUALIFIED BUYERS - WHICH INCREASED 500% IN ONE MONTH!**

- Mark Cummings -

When I followed the advice Drew & Associates gave me, my **SALES TRIPLED IN ONE MONTH.**

The strategies made sense, were straight forward, and fit into my business model without extra work.

- Todd Hershey -

I DOUBLED MY AVERAGE SALE in the first few weeks by applying the strategies Drew & Associates gave me!

- MJ -

I used Nancy's teachings immediately on my next business calls and **WON MORE NEW CLIENTS USING HER UNIQUE APPROACH TO HANDLING OBJECTIONS.** I was so incredibly impressed by Nancy that I hired her as a business coach to further my quest towards my career development.

- Tim Morris -