



DREW
& Associates

INTERNATIONAL

IGNITE YOUR SALES!

**THERE ARE MANY
SPEAKERS TO CHOOSE FROM,
However, There Is Only One
With The Experience, Humor &
Charm Of NANCY DREW**

About Nancy Drew

Nancy Drew, international sales expert, author and speaker, is the go-to expert for empowering entrepreneurs and businesses with proven, real-world sales techniques that produce staggering success. Her ability as a motivational sales knowledge speaker is unsurpassed, with graduates of her custom training programs and seminars regularly reporting revenue increases of up to 700%.

Nancy helps business leaders and organizations around the world with her effective training and coaching programs, teaching real world strategies that gain results. Through her dynamic presentations, Nancy draws on her personal experiences and excellence to share with audiences those essential elements needed to get powerful life-changing results and get them now!

Her success as a motivational sales trainer, speaker and female entrepreneur has been recognized with recent feature coverage in Business Edge magazine, the Calgary Herald and the Vancouver Sun. She is a regular contributor for the San Diego Examiner as their sales expert and founder of the San Diego Women Entrepreneurs Networking Club. She has also published two books, "25 Sales Success Strategies" and "How to Be the Best Salesperson in Your Company in 60 Days or Less - Guaranteed!," gaining rave reviews from readers with testimonials of substantial sales increases.

Often referred to as "The One" for turning sales and marketing departments around, Nancy spent years as an accomplished Sales VP for a Fortune 100 company, later moving on to help companies such as Chevron, Husky Energy, Honda, Waste Management and Getty Images to break through their sales ceiling and realize growth in their revenues as well.

Nancy's fun, personable and highly-interactive approach to training is always well received and trainees often report back with staggering increases after completing her seminars. "I think of what I do as a privilege. I have been trusted with these companies' most valuable asset – their people – and I always bring everything I have to the table for them."

www.drewandassociates.com



CONNECT

**WITH DIFFERENT PERSONALITY TYPES
and IGNITE YOUR BUSINESS! (Full Day)**

Nancy's informative and humorous presentation will help you recognize your own personality type and that of others, while also explaining the different personality types. Most importantly we'll look at how to identify them within the first 30 seconds and positively connect with people you never connected with before.

Learning to connect with all different personality types will improve your work place by having the right personalities placed into the right positions, builds teams, diffuse angry customers, and increase sales revenue. If you're seriously interested in making a positive connection with both your staff and customers don't miss this informative session!

You'll also learn the five most important steps you can take to dramatically grow your customer base and massively increase your sales revenue. This is an exciting presentation packed with step-by-step instruction and resources identifying:

- 5 ways to double your sales revenue
- 5 of the fastest ways to increase your customer base
- Insider information to transform your business: *Shocking little known facts every entrepreneur and sales professional MUST know*

YOU'VE COME A LONG WAY BABY, BUT NOT FAR ENOUGH 5 Success Secrets for Women Who Mean Business

The number of women in business is exploding - for the first time in history women hold the majority of the workforce. Did you know for every 2 BA's men receive this year 3 women will do the same?

These exciting facts and more add to this dynamic and phenomenally well-received presentation! Not only will you be shocked by the global impact of women in the work place you'll laugh and find yourself completely captivated.

You'll look at the challenges women have faced throughout history, while also discovering little known facts about what women are achieving in business around the world. We'll look at the "how to" rules that give you the tools to duplicate success for yourself. Get ready to transform your business with these five golden rules that are consistently applied by the top businesswomen breaking the million dollar earning barrier!